

**On January 4, 2007, Cisco Systems announced a definitive agreement to acquire IronPort Systems. Cisco is committed to retaining the relationships and go-to-market strategies that both companies have developed. Upon close of the transaction, the IronPort team and product portfolio will operate as a business unit in Cisco's Security Technology Group.**

### MANAGEMENT TEAM

Co-Founder & CEO – Scott Weiss  
Co-Founder & VP, Corporate Strategy – Scott Banister  
CFO – Craig Collins  
SVP, Worldwide Marketing – Tom Gillis  
SVP, Engineering – Nawaf Bitar  
SVP, Operations – Steve Shray  
VP, Finance & Administration – Kelly Battles  
VP, Corporate Development & General Counsel – Keith Valory  
VP, International Sales & Worldwide Channels – Shrey Bhatia  
VP, North American Sales – Jeff Williams  
VP, Technology – Patrick Peterson

### FACTS & FIGURES

Founded in December, 2000  
Location of Headquarters: San Bruno, California  
Number of offices: 35 offices across 18 countries  
Number of employees, as of January 2007: 408  
Total capital raised: \$91M

### CUSTOMERS

IronPort<sup>®</sup> protects customers worldwide, including eight of the ten largest ISPs and Corporations in the world. Selected customers include: Aetna, Amazon, American Family Insurance, AOL, Applied Materials, Capital One, CBS, Cisco, Dell, Dow Jones, eBay, France Telecom, Franklin Templeton, GE, General Mills, General Motors, Intel, JetBlue, Johns Hopkins University, NASDAQ, NTT, Principal Financial, Prudential, RoadRunner, Royal Bank of Canada, Societe Generale, Sony, Sprint, Suntrust Banks, Tiffany, Time Warner, Toyota, Tyco, Verizon, Whirlpool, and World Bank.

### CUSTOMER, PRESS AND ANALYSTS COMMENTS

*"IronPort has increased the quality and reliability of our network operations, while reducing our costs."*

**Tim Helmstetter, Dell Inc.**

*"The superiority of IronPort...seems abundantly clear."*

**Johan Zwiethorst, Infosecurity Magazine**

*"IronPort's impressive growth positions the company as a leader."*

**Brian Burke, IDC**

### BUSINESS SUMMARY

IronPort Systems is a leading provider of anti-spam, anti-virus and anti-spyware appliances for organizations ranging from small businesses to the Global 2000. The IronPort gateway security appliance line includes the IronPort C-Series<sup>™</sup> for email security, the IronPort S-Series<sup>™</sup> for Web security and the IronPort M-Series<sup>™</sup> for security management. All IronPort appliances utilize SenderBase<sup>®</sup>, the world's largest email and Web threat detection network and database. IronPort is driving new standards and providing innovative products for those faced with the monumental task of managing, protecting, and growing these mission-critical systems.

### PRODUCTS

#### IronPort Gateway Security Appliances

*Carrier-Proven Technology. Enterprise-Class Management. Industry-Leading Performance.*

The IronPort email security, Web security and security management product lines address issues faced by corporations both large and small, by combining powerful performance with preventive and reactive security measures that are easy to deploy and manage.

### TECHNOLOGIES/DIFFERENTIATORS

**IronPort AsyncOS<sup>™</sup>** IronPort Systems' AsyncOS is a new software architecture, engineered from the ground up to address concurrency-based communications bottlenecks and the limitations of file-based queuing.

**IronPort SenderBase<sup>®</sup>** IronPort SenderBase is the first, largest and most accurate email and Web threat detection database. SenderBase measures more than 25 percent of the world's messaging traffic, receiving over five billion queries per day.

**IronPort Reputation Filters<sup>™</sup>** IronPort Reputation Filters perform a real-time email threat assessment and then identify suspicious email senders. Suspicious senders are rate limited or blocked, preventing malicious traffic from entering the network.

**IronPort Anti-Spam<sup>™</sup>** IronPort Anti-Spam combines best-of-breed conventional techniques with IronPort's breakthrough context-sensitive detection technology, to eliminate the broadest range of known and emerging email threats.

**IronPort Virus Outbreak Filters<sup>™</sup>** IronPort Virus Outbreak Filters detect new virus outbreaks in real time, then quarantine suspicious messages—offering protection up to 42 hours before traditional anti-virus solutions.

**IronPort Threat Operations Center** IronPort's 24x7 Threat Operations Center (the TOC) is IronPort's view into global traffic activity — enabling IronPort to analyze anomalies, uncover new threats and track traffic trends.

### IronPort Systems, Inc.

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