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## IronPort Positioned in the “Leaders” Quadrant in Prestigious Magic Quadrant Report

### Vision and Execution Sited as Key Factors for Vendor Selection in Email Security Boundary Magic Quadrant

**SAN BRUNO, Calif., — July 5, 2005** – IronPort Systems, the market share leader<sup>1</sup> in email security, today announced that IronPort has been positioned in the “Leaders” quadrant of the Email Security Boundary Magic Quadrant. The report, published by Gartner, a premier research and advisory firm, evaluated twenty-one vendors as part of its research. According to Gartner, vendors listed in the Leaders quadrant are performing well today, have a clear vision of market direction and are actively building competencies to sustain their leadership position in the market<sup>2</sup>.

"IronPort's mission includes building the most powerful and innovative email security appliances on the market and taking exceptional care of our customers," said Scott Weiss, CEO and Founder of IronPort Systems. "We consider our position in the Magic Quadrant as a true testament to our focus. We are honored and proud to be positioned in the leader's quadrant."

The Email Security Boundary Magic Quadrant looks at the increase in email threats, such as spam and virus as well as overall email traffic, and evaluates email security. Gartner notes that email security boundary vendors will play a critical role in virus management, particularly in the time period before an AV signature is available. It also notes that email security vendors are well positioned to pick up anomalous email traffic or content patterns and allow enterprises to quarantine or drop suspicious email. Gartner also notes the importance of granular attachment filtering or blocking, based on policy or security vulnerability information. Companies will find these capabilities more effective than investing in multiple signature-based AV solutions.

#### ABOUT IRONPORT SYSTEMS

IronPort Systems is the leading email security provider for organizations ranging from small businesses to the Global 2000. The company has developed a family of email security appliances, the IronPort C-Series™, that offer breakthrough performance, unprecedented ease of use and reduced total cost of ownership. IronPort is driving new

standards and providing innovative products for those faced with the monumental task of managing, protecting, and growing mission-critical email systems. For more information on IronPort products and services, visit: <http://www.ironport.com>.

### **About The Magic Quadrant**

The Magic Quadrant is copyrighted **June 30, 2005** by Gartner, Inc. and is reused with permission. The Magic Quadrant is a graphical representation of a marketplace at and for a specific time period. It depicts Gartner's analysis of how certain vendors measure against criteria for that marketplace, as defined by Gartner. Gartner does not endorse any vendor, product or service depicted in the Magic Quadrant, and does not advise technology users to select only those vendors placed in the "Leaders" quadrant. The Magic Quadrant is intended solely as a research tool, and is not meant to be a specific guide to action. Gartner disclaims all warranties, express or implied, with respect to this research, including any warranties of merchantability or fitness for a particular purpose.

### **Notes**

1. As defined by number of mailboxes supported worldwide
2. Hallawell, Arabella, "Magic Quadrant for E-Mail Security Boundary," Gartner, 1H05

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