



# PRESS RELEASE

FOR IMMEDIATE RELEASE

CONTACT: LIZ LANDIS  
IRONPORT SYSTEMS  
415.828.4801 MOBILE  
LLANDIS@IRONPORT.COM

## Brightmail and IronPort Systems Strengthen Strategic Partnership Successful

Collaboration to Jointly Secure Email Perimeters of World's Largest Networks

**SAN FRANCISCO and SAN BRUNO, Calif., June 7--** Brightmail, the global leader in anti-spam technology, and IronPort Systems, the world's leading email infrastructure products and services company, today announced an expansion of their highly successful partnership that was forged in July 2003. Under the expanded relationship, the two companies will jointly address the ISP and SMB markets in addition to their core focus on large enterprise customers. This newly signed agreement is the latest demonstration of a long-term commitment from Brightmail and IronPort to deliver powerful and effective integrated solutions for securing email systems to current and future customers.

The initial partnership between Brightmail and IronPort coincided with the introduction of IronPort's C-Series email security appliances last year. The IronPort C-Series contains the world's most powerful messaging gateway server (known as an MTA), as well as advanced threat prevention that includes IronPort's Reputation Filtering(TM), an optional anti-virus module, IronPort's content scanning system, and Brightmail Anti-Spam(TM) technology. This fully integrated solution, powered by Brightmail software, provides comprehensive email security in a high performance appliance package. After only six months, the IronPort-Brightmail solution protects more than 50 million Internet mailboxes around the world, having been deployed at some of the world's largest ISPs and corporations.

"When our partnership began, it was quickly obvious that the combination of Brightmail and IronPort technologies was a natural fit -- industry-leading anti-spam technology from Brightmail was a key component to constructing IronPort's new high performance security appliances," said Scott Weiss, CEO of IronPort Systems. "The IronPort-Brightmail combination has resulted in a product so compelling that 9 out of 10 customers that try the product buy it. You can't achieve results like this unless you clearly have the best product on the market, and we are looking to build on this success with additional collaboration plans."

Brightmail filtered more than 100 billion messages for its customers in May 2004 and currently protects approximately 300 million mailboxes worldwide, an estimated 25% of all mailboxes globally. Through an unparalleled architecture of layered protection that combines source filters, signatures, heuristics, content filters and call-to-action rules to deliver an unmatched range of spam protection for email environments, Brightmail Anti-Spam™ delivers the highest level of effectiveness in blocking spam while accurately ensuring that legitimate messages are delivered, with the industry's best false positive rate of less than 1 in a million. As a result of its product strength and market vision, Gartner Inc. recently positioned Brightmail in the leader's quadrant of its first Magic Quadrant for leaders in enterprise spam filtering.

Forrester Research, an independent technology research company, recently designated IronPort as the clear leader in email security appliances. IronPort appliances are powered by IronPort's proprietary AsyncOS operating system, resulting in performance and availability that is more than 10x greater than traditional UNIX based appliances. In addition, the IronPort appliances have unique security features powered by IronPort's SenderBase Network. These powerful capabilities are fully integrated with Brightmail anti-spam technologies, and managed using IronPort's real-time web based management tools.

"The IronPort platform is a proven email security appliance solution that, in combination with Brightmail's market leading anti-spam technology effectively and accurately protects customers," said Enrique Salem, president and CEO of Brightmail. "Today, all sizes of enterprises and ISPs recognize the need to secure their email systems from the harmful effects of spam, viruses and other email-borne threats. Brightmail's partnership with IronPort has allowed our combined solution to protect tens of millions of mailboxes worldwide, and with our expanded collaboration we will protect millions more."

### **About Brightmail**

Brightmail, the global anti-spam market leader delivers technology that makes messaging environments secure and manageable. PC Magazine's EDITORS CHOICE for best enterprise anti-spam software, Brightmail Anti-Spam™ protects the email networks of businesses, government agencies, and service providers, blocking unsolicited bulk email, or "spam", while assuring that legitimate mail is reliably delivered. Brightmail protects over 1,800 enterprises globally, including Avaya, eBay, Bechtel, Booz Allen Hamilton, Cisco, Cypress Semiconductors, Deutsche Bank, Eastman, Lucent Technologies, Macromedia, Microsoft, Motorola, SAS and Terra Lycos. Brightmail also provides spam protection for the leading Internet service providers, including AT&T WorldNet, Cox Communications, EarthLink, MSN, TelstraClear, Xtra and Verizon Online. Brightmail now protects approximately 300 million mailboxes worldwide. For more information, visit <http://www.brightmail.com>.

### **About IronPort**

IronPort Systems is the leading email infrastructure products and services provider for organizations ranging from the largest Internet Service Providers and Global 2000 corporations to small and medium enterprises. The company has developed a family of products called Messaging Gateway(TM) appliances that offer rock solid security, breakthrough performance, unprecedented ease of use and

reduced total cost of ownership. Additionally, IronPort Information Services, Bonded Sender (<http://www.bondedsender.com>) and Senderbase (<http://www.senderbase.com>), help guarantee the delivery of legitimate email and thwart the voluminous threat of unsolicited commercial email (UCE) or spam. For more information on IronPort products and services, visit: <http://www.ironport.com> .

###

NOTE: Brightmail(R) is a U.S. registered trademark. Brightmail Anti-Spam, Probe Network and the BLOC are trademarks of Brightmail Incorporated. All other names and brands are the property of their respective holders. The Magic Quadrant is copyrighted March 2004 by Gartner, Inc. and is reused with permission. The Magic Quadrant is a graphical representation of a marketplace at and for a specific time period. It depicts Gartner's analysis of how certain vendors measure against criteria for that marketplace, as defined by Gartner.