



PRESS RELEASE

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IRONPORT SYSTEMS™ Announces IronPort C10, an Email Security Appliance for Small and Medium Businesses

The All-in-One Appliance Includes World's Fastest Gateway Technology, Award-winning Brightmail Anti-Spam and Sophos Anti-Virus Technology

SAN BRUNO, Calif. — March 15, 2004 – IronPort, the leading email infrastructure products and services company, today announced the availability of the IronPort C10 Messaging Gateway™ appliance, an all-in-one product designed to protect the email infrastructure of small and medium businesses (SMB). At a fraction of the cost, the IronPort C10 makes the same features that protect the email infrastructure of major Fortune 500 companies like Cisco, Dell, and AOL available to businesses with fewer than 250 email users. To date, most small and medium businesses have had to turn to multiple vendors for spam and virus protection, groupware protection, threat prevention and policy enforcement, or live without network perimeter protection. With the availability of the IronPort C10, SMBs now have a highly reliable, efficient and affordable email gateway to enforce corporate email policies and stop all forms of email threats before they reach the internal network.

According to Yankee Group, spam and viruses rank as the top two security breaches for SMBs – over 80% fall victim to security breaches which lead to a major loss in business productivity. "The small business market, which comprises 99.7% of all employers in the United States, desperately needs a solution that can mitigate email risks," said Phebe Waterfield, analyst at Yankee Group. "With the IronPort C10, small business owners can rely on the same proven technology as Global 2000 companies."

As the scale and sophistication of spam and virus attacks continues to escalate, small businesses' email systems are under siege, and email as a means of business communication is severely compromised. "No business can afford to be crippled by spam, viruses or email infrastructure issues, and small businesses are especially vulnerable to the loss of resources and productivity," said Pat Sebers, Principal of Applied Network Security, which provides proven network security solutions to businesses. "IronPort has solved these problems for some of the largest enterprises in the world, and we're confident that the IronPort C10 will do the same for small businesses. By partnering with

IronPort, we can provide the comprehensive email security major enterprises rely on with the local expertise and support small companies need.”

Simple to install and easy to manage, the IronPort C10 includes the world’s fastest gateway technology to easily withstand large-scale virus outbreaks or spam attacks. It is deployed at the network perimeter and scans all incoming and outgoing mail against spam, viruses and other threats to protect groupware servers such as Exchange, Notes and Groupwise. IronPort also applies its proprietary Reputation Filters™ and content filtering engine to identify suspicious traffic, block unwanted email or protect propriety information from mass distribution.

Jason Fass, Founder of Focused Individual Training (FIT), a business that builds individual fitness programs, is pleased with the IronPort C10. "As a small business that provides its service on an individual basis, scheduling by email is critical to our operation. Spam was becoming a major problem, causing lost revenue. The IronPort appliance with its sophisticated filters made the spam just go away."

“IronPort touches from 20 to 30 percent of all Internet email through reputation filtering sources at ISPs, large corporations and universities,” said Tom Gillis, SVP Worldwide Marketing at IronPort. “Previously, the benefits of that critical mass were available only to enterprises. Now small and medium businesses reap these same benefits to further secure their email infrastructure.”

The IronPort C10 is available through IronPort’s Worldwide Authorized Channel Partner program, which was also announced today. With 40 partners in more than 20 countries, IronPort channel partners provide local service, support and expertise to IronPort customers. For more information on the IronPort C10 or the IronPort channel program visit www.ironport.com/partners.

ABOUT IRONPORT SYSTEMS™

IronPort Systems is the leading email infrastructure products and services provider for organizations ranging from small businesses to the Global 2000. The company has developed a family of products called Messaging Gateway™ appliances that offer breakthrough performance, unprecedented ease of use and reduced total cost of ownership. Additionally, IronPort Information Services, Bonded Sender (www.bondedsender.com) and Senderbase (www.senderbase.com), help guarantee the delivery of legitimate email and thwart the voluminous threat of unsolicited commercial email (UCE) or spam. For more information on IronPort products and services, visit: <http://www.ironport.com>.

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