



## PRESS RELEASE

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# IRONPORT SYSTEMS™ Ships New Email Gateway Product - *IronPort C60*

*Hundreds of Units Shipped Since July 21<sup>st</sup> Introduction—Highlights Record Demand for  
Worlds Fastest Gateway with Proven Anti-Spam Technology*

**SAN BRUNO, Ca- October 27, 2003** – IronPort Systems, the leading email infrastructure products and services company, announced today that the company has shipped hundreds of units of the IronPort C60 Messaging Gateway Appliance with integrated Brightmail anti-spam technology and is currently in trials at more than 50 Global 1000 companies. The IronPort C60 was introduced in late July 2003.

“The IronPort C60 is specifically designed to meet the needs of the largest global corporations,” said Scott Weiss, chief executive officer of IronPort Systems. “The rapid adoption of the IronPort C60 is yet another milestone for IronPort and highlights how essential it is to power and protect business email. We are thrilled to help our customers meet their evolving email infrastructure needs.”

### **A Critical Need for Solid Email Infrastructure**

The IronPort C60’s powerful scanning engine was critical during the outbreak of the recent “SoBig” virus. During the virus attacks, email message volumes were up by as much as 500% at many major corporations. Since “SoBig” generated messages with large attachments, the throughput required at email gateways spiked by as much as 10,000%. Across the world, corporations without gateways as powerful as the IronPort C60 were forced to burn precious IT resources managing and rebuilding their systems. More significantly, the cost of lost productivity measured in billions of dollars. The IronPort solution prevents such attacks from interfering with normal corporate mail flow.

"As the preeminent association representing the real estate finance industry, which is the largest segment of the U.S. capital markets, MBA serves its membership by representing their legislative and regulatory interests, provides education, supports their business interests with a variety of research initiatives and other products and services. Processing millions of emails a month, our email communications systems play a critical role in our membership communications and we simply cannot

afford less than expert technology", said Sean Bagshaw, Chief Technical Officer at Mortgage Bankers Association (MBA) "The IronPort C60, with its high performance operating system, advanced security capabilities, and its highly accurate spam filtering, was clearly the right choice. The IronPort C60 immediately increased our outbound delivery rate by 900% and successfully detected and blocked spam with a very low false positive rate. I could not be happier with the IronPort C60 product and the support and dedication of the IronPort team."

### **Unique Technology for the Largest Corporate Networks**

"IronPort is addressing the key issues facing the industry today—the need to eliminate spam, the need for first class security and performance and the need to reduce the TCO of enterprise email infrastructure," said Michael Osterman of Osterman Research. "The IronPort C60 protects business email and takes spam control to the next level."

The IronPort C60 is the world's fastest messaging gateway, capable of processing more than 200 messages per second. The very high throughput of the IronPort appliance makes it the ideal perimeter defense against email virus attacks or malicious spam attacks. The IronPort C60 has a unique layered approach to security. The outer layer is IronPort's Reputation Filters. Reputation Filters prevent blatant spam from ever entering the network by automatically slowing down or throttling senders with a suspicious reputation. The IronPort C60 accesses real-time data from SenderBase, the leading sender reputation database, to assess the trustworthiness of any incoming mail. The inner layer of spam defense uses Brightmail's anti-spam technology to detect spam. This combination of prevention and detection yields the highest performance and highest accuracy of any system on the market.

For more information on the IronPort C60 or other IronPort products and services, visit:  
<http://www.ironport.com>.

### **ABOUT IRONPORT SYSTEMS™**

IronPort Systems is an email infrastructure products and services provider targeting the Global 2000. The company has developed a family of products called Messaging Gateway™ appliances that offer breakthrough performance, unprecedented ease of use, and reduced total cost of ownership. Additionally, IronPort Information Services, Bonded Sender [www.bondedsender.com](http://www.bondedsender.com) and SenderBase [www.senderbase.com](http://www.senderbase.com), help guarantee the delivery of legitimate email and thwart the voluminous threat of unsolicited commercial email (UCE) or spam.

**IronPort A60, IronPort A30, IronPort C60, Messaging Gateway, AsyncOS, IronPort, SenderBase, and Bonded Sender are trademarks of IronPort Systems.**

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